

**:: Cisco to Sell Smart Grid Products Using Control4's Technology (16 Feb 2011)**

**Cisco Systems Inc., the world's largest provider of networking equipment, plans to offer products that use technology from Control4 Corp., after investing in the provider of automation systems and energy management software.**

Under a new global partnership, Cisco will integrate Control4's technology into applications offered under its Smart+Connected Communities initiative, according to an e-mailed statement from Salt Lake City-based Control4.

Under the program, the companies will deliver products that enable residents to automate and control lighting, thermostats, and energy use, as well as communication and security systems, according to the statement.

Some of the projects will be located in South Korea, India, Malaysia, and Vietnam, said Wim Elfrink, Cisco's chief globalization officer.

The EMS100 platform is already being used by regulated electric utilities NV Energy Inc., American Electric Power Co. Inc., and Oklahoma Gas & Electric Co., Control4's Chief Executive Officer Will West said.

Control4 confirmed Feb. 7 that it received \$15 million from three investors as part of a new funding round. West declined to name the other two participating investors yesterday.

*Source: Company/organisation statement*